

a) Development Sector
Head - Agriculture &
Allied Activities Name
of Post

Development Sector Head - Agriculture & Allied Activities

Position Summary

We are seeking a highly experienced Development Sector Head in Agriculture & Allied Activities sector to join MITRA. The Development Sector Head is expected to play a pivotal role in providing strategic guidance, expertise, and leadership in the formulation and implementation of projects in the agriculture and allied activities. The Development Sector Head shall also be required to demonstrate expertise and provide value addition in areas of agriculture, agribusiness enterprises across the agriculture value chain, innovation practices, and policy making. This role requires strong managerial and leadership skills, along with a deep understanding of the agriculture industry and the ability to drive growth and development for Maharashtra.

Contract Period

1 year; extendable for a period of further 2 years

Educational Qualification

Essential:

Bachelors/Master's Degree in Any Discipline from a premier institute.

Additional (Preferable):

A bachelor's / master's degree or doctorate in agriculture or allied sectors OR a master's degree in marketing / supply chain / logistics shall be given preference.

Age

Candidates must be at least 45 years of age and not older than 72 years.

Preference will be given to candidates below 65 years of age; however, candidates up to 72 years may be considered as an exception."

Experience

- Minimum 18 years of relevant experience in the area of agriculture and allied sector in managing large-scale programs in a private enterprise / government / public sector organization / reputed civil society organization / multilateral development organization.
- Experience of working in any of the areas such as Agro-Technology upgradation, food processing, agro-marketing, and value chain establishment, FPO Promotion, agriculture research etc.
- Relevant experience in implementing successful agriculture and allied agriculture projects, agribusiness enterprises, establishing linkages in the value chain, value addition in agriculture practices, innovation practices.
- Experience of working on major agriculture policy related challenges like farmer suicide, agriculture supportive schemes etc.
- Experience in dealing with large grocery platforms / farm to retail enterprises / agri-export firms / food processing enterprises, etc.
- In-depth knowledge of agricultural practices, technologies, and market dynamics, with a focus on sustainable and innovative approaches.
- Up to date knowledge of advancements in agricultural technology, innovation, and industry practices, recommending appropriate adoption strategies.
 - Employees currently working with Government, multilateral development organizations, international aid agencies, reputed NGOs, reputed consultancy companies may offer experts on lien basis for a period of one year.

Preference Skills

Preference will be accorded to retired State Government officers of Secretary level and above, possessing relevant experience in the Agricultural Department.

Competencies

- Excellent project management skills, with the ability to strategical thinking, decision making, effectively planning, coordination, and execution of complex initiatives.

Job Description

- Candidate will be reporting to CEO MITRA.
- The Development Sector Head shall be responsible for strategizing and monitoring the implementation of key initiatives in the agriculture sector, specifically in the areas of developing demand linkages through FPOs, crop councils, export promotion, etc.
- The Development Sector Head shall provide studied inputs in adoption of technological, creation of innovation hubs, suggesting crop mix based on regional analysis, etc.
- Lead the design, build and execution of the policy, strategy, projects, and programs in the sector that are outcome oriented.
- Develop frameworks for measurement of success of policies, strategies, projects, and programs being implemented in the sector. Monitor progress of initiatives using data driven analytics and identify opportunities for innovation.
- Consult and partner with private sector and business groups to create relevant and adaptive resources, expertise for sustainable implementation of programs.
- Manage relationship with stakeholders from the government for any inputs or addressing any bottlenecks in implementation of projects / programs
- Engage with external consultants and experts in the industry sector for bringing in new and innovative ideas for discussion and implementation or for support in delivery of projects / policies.
- Collate best practices in the sector from across geographies, contextualize them to the regional needs of Maharashtra and present them to MITRA leadership.
- Assess possible funding sources for implementation of large programs in the industry sector.
- Research and analyze data, develop recommendations, and present their findings to decision-makers. Track, analyze, and provide advice on the full range of operational and policy issues. Recommend legislative solutions to complex problems or issues.
- Drive agriculture specific consultation, networking, partnerships, and expansion for promotion of agriculture and allied sector.

Sector Head - Finance **Development Sector Head - Finance**

Name of Post

Position Summary

We are seeking a highly experienced Development Sector Head in the Finance sector to join MITRA. The Development Sector Head is expected to play a pivotal role in providing strategic guidance, expertise, and leadership in the formulation and implementation of projects in the finance sector. The Lead shall also be required to demonstrate expertise and provide value addition in areas of financial decision making, innovation practices, and policy making. This role requires strong managerial and leadership skills, along with a deep understanding of the finance industry and the ability to drive growth and development for Maharashtra.

Contract Period

1 year; extendable for a period of further 2 years

Educational Qualification

Essential:

Bachelors/Master's Degree in Any Discipline from a premier institute.

Master's degree in economics &/or Doctorate degree in Economics or MBA-Finance from recognized Institute or CA shall be given preference.

Age

Candidates must be at least 45 years of age and not older than 72 years. Though candidates under 65 years of age will be Preferred but for exceptional experience and qualifications candidates up to 72 years will be also considered for engagement

Experience

- Minimum 18 years of relevant experience in the field asset monetization, raising funds for large organizations, share and bond market. Experience in multilateral development organizations will be given weightage.
- Experience of working in any of the areas such as banking, International financial Services, Financial Solution Companies, Start-ups, Global Fintech, equity companies etc.
- Relevant experience in implementing successful financial solution or technology relevant projects, practices, innovation practices.
- Experience with privatization of public sector undertakings.
- Knowledge and experience in dealing with NCLT assets and experience of unlocking of idle assets.
- In-depth knowledge of financial practices, technologies, and market dynamics, with a focus on sustainable and innovative approaches.
- Stay up to date with advancements in financial technology, innovation, and industry practices, recommending appropriate adoption strategies.
- Employees currently working with Government, multilateral development organizations, international aid agencies, reputed NGOs, reputed consultancy companies may offer experts on lien basis for a period of one year.

Preferred Skills

Preference will be accorded to retired State Government officers of Secretary level and above, possessing relevant experience in the Finance Department.

Competencies

- Excellent project management skills, with the ability to strategical thinking, decision making, effectively planning, coordination, and execution of complex initiatives.
- Strong analytical and problem-solving abilities, with the capacity to assess risks and develop appropriate mitigation strategies.
- Outstanding communication and interpersonal skills, with the ability to build relationships, negotiate effectively, and engage with diverse stakeholders.
- Demonstrated organizational leadership and decision-making capability at a senior management level in a collaborative manner.

Job Description

- Candidate will be reporting to CEO MITRA.
- The Development Sector Head will be responsible to lead analytical work related to current macro-economic, financial, and structural developments in the country, economic outlook, strategic economic issues, international economic/financial trends, investment outlook of the country, banking, insurance and pension sector.
- Leading high quality and relevant development economics research, providing forward looking economic policy advice and strengthening human development approaches and tools - for application at international, national, and regional levels
- Lead the design, build and execution of the policy, strategy, projects, and programs in the sector that are outcome oriented.
- Develop frameworks for measurement of success of policies, strategies, projects, and programs being implemented in the sector. Monitor progress of initiatives using data driven analytics and identify opportunities for innovation.
- Consult and partner with private sector and business groups to create relevant and adaptive resources, expertise for sustainable implementation of programs.
- Manage relationship with stakeholders from the government for any inputs or addressing any bottlenecks in implementation of projects / programs
- Engage with external consultants and experts in the industry sector for bringing in new and innovative ideas for discussion and implementation or for support in delivery of projects / policies.
- Collate best practices in the sector from across geographies, contextualize them to the regional needs of Maharashtra and present them to MITRA leadership.
- Assess possible funding sources for implementation of large programs in the industry sector.
- Research and analyze data, develop recommendations, and present their findings to decision-makers. Track, analyze, and provide advice on the full range of operational and policy issues. Recommend legislative solutions to complex problems or issues.
- Drive industry specific consultation, networking, partnerships, and expansion for promotion of financial sector in the State.